

Message Text

UNCLASSIFIED

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ACTION EUR-12

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UNCLAS MOSCOW 06596

USDOC FOR BEWT/TDAD (BOWIE)

E.O. 11652: N/A
TAGS: BEXP, BTRA, UR
SUBJECT: SEMINAR ON MARKETING IN U.S.

REF: (A) MOSCOW 6331, (B) USDOC 5867

1. MEL'NIKOV TELLS US THAT SOVIETS ARE INTERESTED IN
U.S. EXPERIENCE MARKETING HIGH GRADE CLEAN BURNING DIESEL
OIL USED IN "HIGH SPEED" DIESEL ENGINES IN CASE STUDY ON
OIL AND OIL PRODUCTS. AT SAME TIME, THEY WILL BE IN-
TERESTED IN MARKETING COMMENTARY CONCERNING CRUDE OIL
(SIC), ESPECIALLY THAT OF "URALS ORIGIN".

2. COMMENT: WE ARE NOT AWARE OF ANY PROBLEMS SOVIETS
MIGHT BE HAVING IN MARKETING CRUDE OIL IN TODAY'S WORLD,
BUT AS REGARDS DIESEL OIL MEL'NIKOV WAS FINALLY
ABLE TO BE SPECIFIC AS TO TYPE AND QUALITY IN QUESTION.
LUBRICATING DIESEL OIL, HE SAID, WAS OF NO CONCERN JUST
NOW. TOON

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 03 apr 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
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From: MOSCOW
Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1978/newtext/t19780499/aaaadgnd.tel
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Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 05e780b7-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Reference: 78 MOSCOW 6331
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